

# Unpacking Service Management

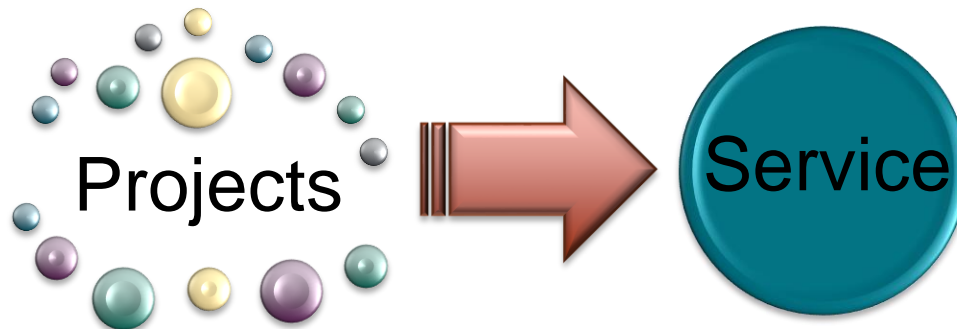
HYDRA CONNECT  
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# Re-orienting from Projects to Services

Lifecycle				
Project Overview   Status   Issues   Financials   Labor Actuals   Attachments   Links   Notes   Impact   All				
Initiation	Definition	Planning	Execution	Measurement
<div>Done</div> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Identify Stakeholders</li> <li><input checked="" type="checkbox"/> Project Commitment</li> <li><input checked="" type="checkbox"/> Project Charter Submitted</li> </ul>	<div>Done</div> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Initial Scope</li> <li><input checked="" type="checkbox"/> <b>Alignment</b></li> <li><input checked="" type="checkbox"/> Expected Value</li> <li><input checked="" type="checkbox"/> Project Requirements</li> <li><input checked="" type="checkbox"/> Preliminary Budget</li> <li><input checked="" type="checkbox"/> Benefits Analysis</li> </ul>	<div>Done</div> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Schedule</li> <li><input checked="" type="checkbox"/> Budget</li> <li><input checked="" type="checkbox"/> Approve Project Plan</li> </ul>	<div>Done</div> <ul style="list-style-type: none"> <li><input type="checkbox"/> Design Doc</li> <li><input type="checkbox"/> Test Plan</li> <li><input type="checkbox"/> Cost Actuals</li> <li><input type="checkbox"/> Customer Acceptance</li> <li><input type="checkbox"/> Go Live</li> </ul>	<div>Done</div> <ul style="list-style-type: none"> <li><input type="checkbox"/> Feedback</li> <li><input type="checkbox"/> Lessons Learned</li> <li><input type="checkbox"/> Project Closure</li> </ul>

## *Project Management*



## *Service Management*

# Projects sans Service Management become Zombies

Not quite alive, not quite dead

- Completed projects are a service

Why they're a problem

- Constant customer deflation
- Constant nagging .. and they eventually eat us!



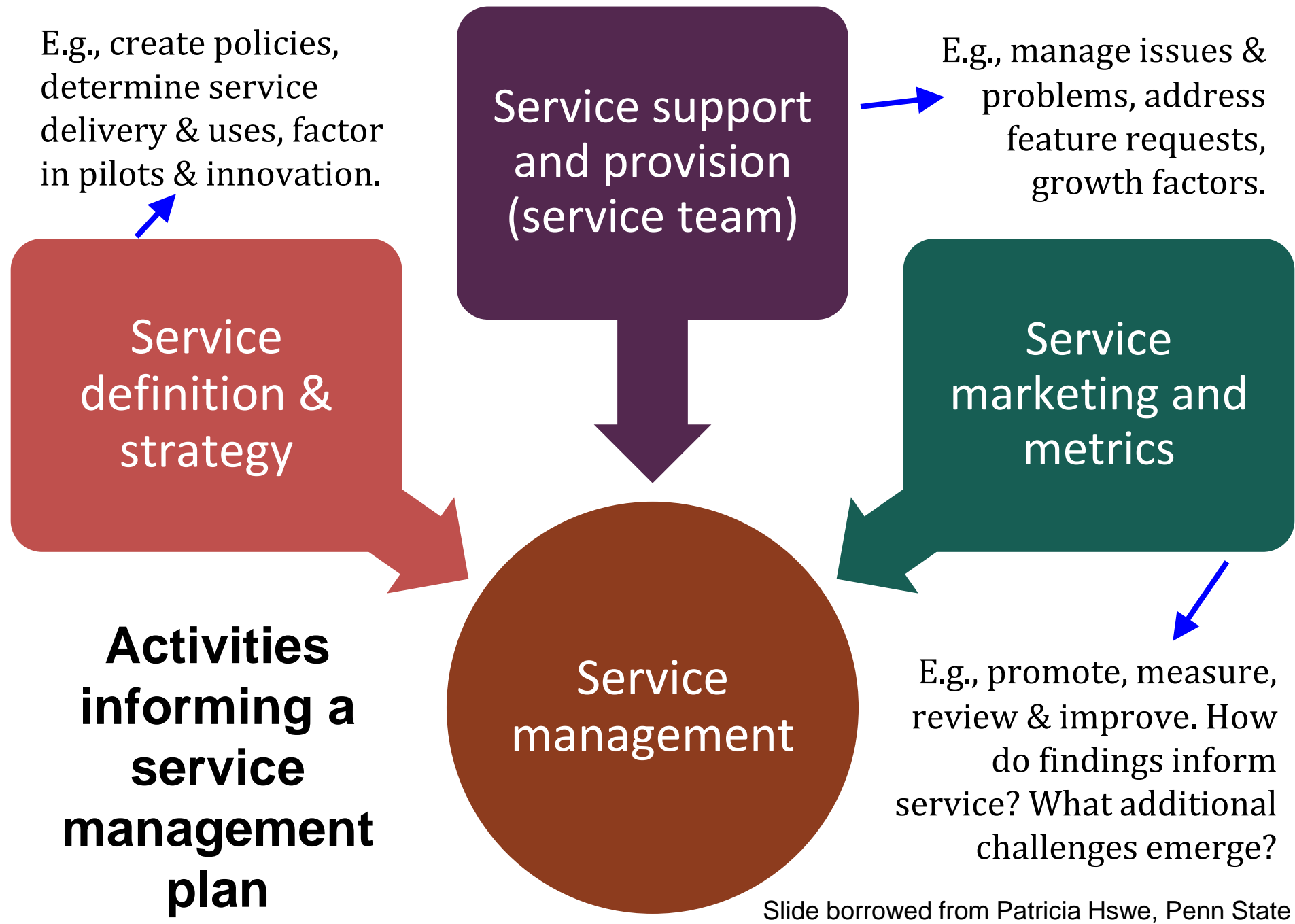
# Service Management Ecosystem

“Whole Product” – ensuring value by focusing on everything that complements the software

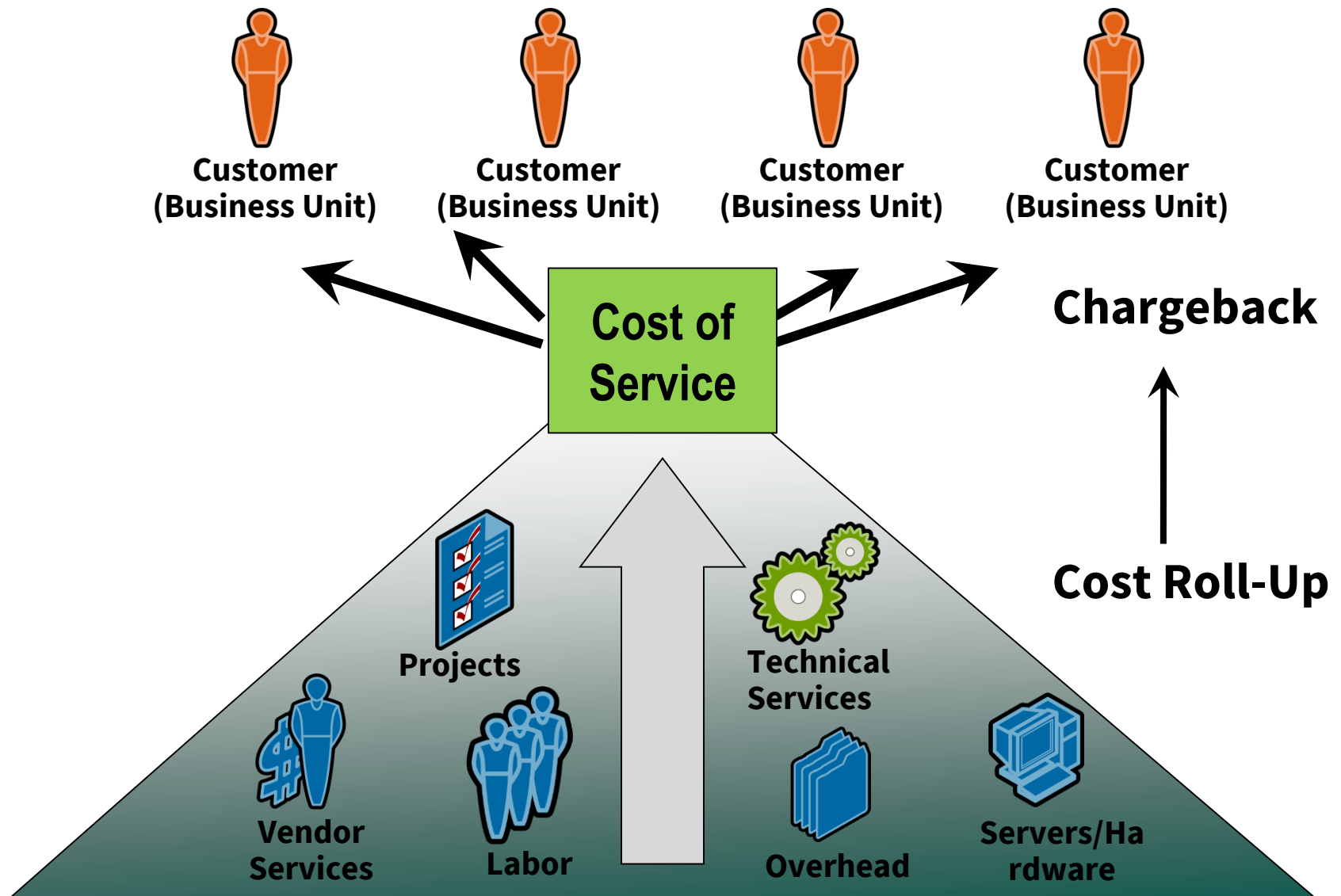


# Service Managers Require Business Acumen

- Understand market space – competition & complementary services
- Policy and legal issues
- Financial implications: service costs/recovery
- Marketing & Outreach
- Service Support Model



# Service Cost Modeling Components



# Define an Effective Core Messaging

Use SCIPAB:

- **S**ituation: the present situation
- **C**omplication: challenge/drawback of situation
- **I**mplication: Answers “so what” if no action
- **P**osition: Belief about the issue
- **A**ction: audience should take
- **B**enefit: what’s in it for them

Adapted from:

*Presentation Skills: Captivate and Educate Your Audience*

By Steve Mandel



# Release to Production Checklist

## Definition

- Audience & Goals
- Policies & Pricing

## Operations

- Monitored and “Replayable”

## Support

- Ticketing and workflows

## Training & Documentation

- End user docs

## Marketing & Communication

- Demos, Websites

# Release to Production Checklist

Service: SPOTLIGHT

## SAMPLE - Service Readiness

Readiness Item	Details	Status	Spotlight-specific
<b>Service Operations</b>			
Puppetized	server deployment and configuration is puppetized and blessed by DevOps	done	Erin has this done
Performance	Has load-testing (e.g., via JMeter or Blitz.io) been performed? Does app require	done	
Deployed by capistrano 3	Deployment via Capistrano	done	Chris Beer did this
Checks against gemnasium	Checks against gemnasium	done	
Security review	have we reviewed for security readiness (webauth, ports, etc.) (need way more		
Code base is on DLSS github	Code base is on DLSS github	done	
Working tests in place	should have working tests & a CI build on travis (required coverage stats?)	in progress	
Dependencies specified	Uses is_it_working to define required dependencies (see e.g.,	in progress	
Server Monitoring	Tracking underlying servers in support of service	done	
Service Monitoring	service-specific Nagios dashboard set up to track service components such as		need better mechanist
Service Exception Monitoring	Application exception monitoring configured at the app level and configured via		
Ticket tracking	Clarification of where (and which queue) the issues for this project reported (Jira?)	TBD	are we switching? Ne
Pre-prod/demo server setup	Do we need a pre-release server environemnt for demo testing?		we agree that we need
Service notification list and response policy	Who gets notifications when service outages or problems occur, and what is the		
<b>Service Support</b>			
Ongoing application support requirements	What are the ongoing applications support requirements, and who is responsible	in progress	Who supports curator
Established support email list	create public email list of [servicename]-support@lists.stanford.edu	done	public-facing distribut
Establish "users" email list	create public announcement/user email dist lists		
Determine response/triage flow	who is "first on call" to answer questions (typically, the service manager, who may		Tony as first responder
Determine tech response/triage flow	who's first responder for server/app issues (Nagios alerts)		tech support: DevOps
Service manager/team privs	Are the service manager & service team set up with appropriate privs to address		
Monitoring responsibility	Determine roles/reponsibilities for reviewing/responding to Nagios and Squash		
Appropriate ticketing	Do we need a ticketing queue to track support issues (vs development)	done	JIRA ("Spot") for ticket
Escalation process in place	Determine what kind of service this is? Mission critical or casual app and what	needs def	business hours applica
Audience-specific responses	Do we need different response levels for internal vs guest users?		yes. if a curator can't e
Internal FAQ created	Are there known issues/FAQs we should generate for common issues		tony working on this
Service Administration	Are we clear on workflow and process for who does service admin (e.g., setting up		who creates new acco
Request workflow	Does this service have a request aspect (for setting up privs, etc.). If so, is this		This is pilot phase, so
Authentication Workgroups	Do we need to set up an Auth Workgroup for users/roles	needs def	Stu thinks yes; not yet
<b>Service Definition</b>			
Constituent review and approval	Do we have key constituent sign-off on meeting functionality requirements?	in progress	Being reviewed by Ju
Target audience	Service target audience clarified (SUL, SU, worldwide)?	beta - done	yes, specific curators
Roll-out plan in place?	Is this going pilot first? How do we "open for business"?	in progress	being reviewed by Ju
Pilot rollout	If we are rolling out in pilot mode, how do we determine pilot users/content	in progress	beta to 5 exhibits over
Product Roadmap	Do we know what high level product roadmap is? (higherlevel than backlogs) Is		Stu owns, not yet dete
Service name/presence	Does this service need a name/public-presence or "hidden"	done	Yes; service will be

# Service Management – not just a Title

## **Actions:**

- Join the Service Management SIG
- Ask for help
- Offer insights
- Check out HC2015 workshop materials

## **North American Snow Giraffe**

